

SHAKMA ADVISORY COMPANY PROFILE.

Delivering Value - Driven Solutions for Sustainable Growth



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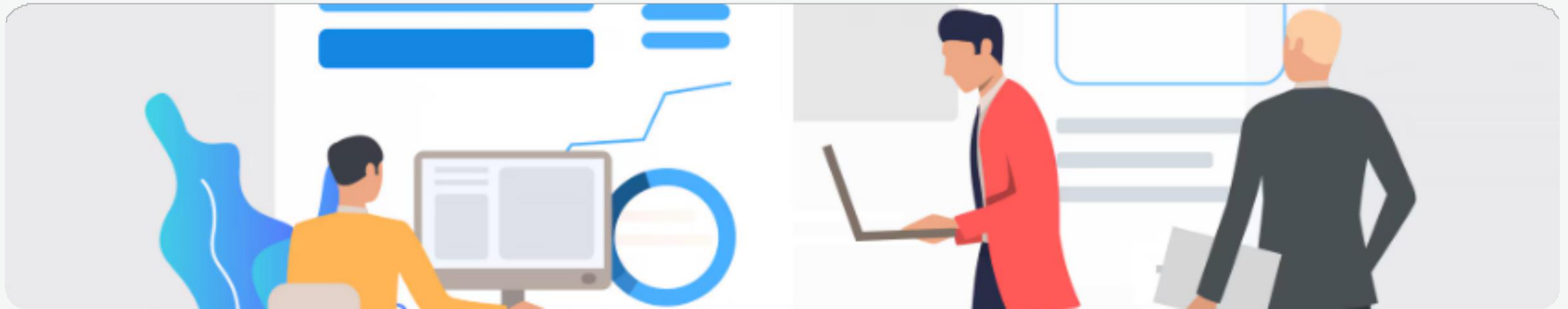
COMPANY OVERVIEW

SHAKMA Advisory Limited is a professional business consulting firm duly registered under the laws of the United Republic of Tanzania with the Business Registrations and Licensing Agency (BRELA), Registration No. 188916856.

Incorporated on 10 September 2025, the company is committed to delivering value-driven solutions that help organizations achieve sustainable growth, operational excellence, value for money and lasting impact.

Our approach combines deep technical expertise, market insight, and practical methodologies to help clients strengthen governance, enhance sustainable financial performance and attract strategic investments.





DEFINING OUR PURPOSE

Our mission is to provide businesses with the tools and strategies needed to achieve sustainable success. We envision a future where innovation and collaboration drive industry transformation.

Vision

To be a trusted, relevant, and reliable partner in driving institutional capacity growth, fostering financial sustainability, and enhancing investment readiness across the United Republic of Tanzania and beyond.

Mission

To provide strategic, innovative, and high-quality consulting solutions in institutional capacity building, grants management, capital investment appraisal, and business financial management delivered with professionalism, integrity and measurable impact.



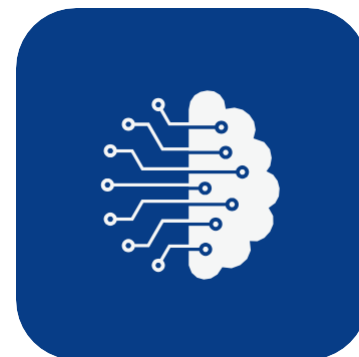


CORE VALUES



Integrity

We do what's right, always.



Excellence

We aim higher, every time.



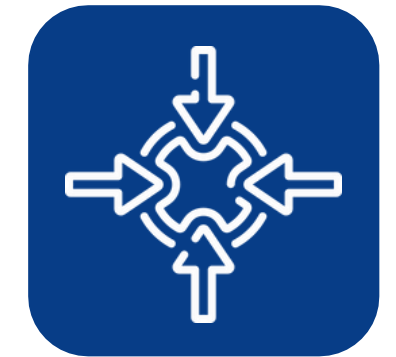
Innovation

We turn ideas into real solutions.



Collaboration

We win together.



Impact

We create change that lasts.





SERVICES OFFERED



Institutional Capacity Building

We support Civil Society Organizations (CSOs) and Small and Medium-Sized Entities (SMEs) in strengthening their corporate governance, human resource management and financial management systems.

Our structured approach includes

1. **Due Diligence & Risk Management Assessment:** A comprehensive review of organizational structures, compliance status, internal controls, and operational risks across corporate governance, human resources and financial management.
2. **Assessment Report:** A detailed report outlining findings and providing clear, technical recommendations to enhance efficiency, compliance, and governance.
3. **Action Plan Development:** Practical, time-bound strategies tailored to client needs, enabling effective implementation, monitoring and measurable improvement.

●●● SERVICES OFFERED

Grants Management

We provide end-to-end grant management services that help organizations maximize funding impact while minimizing compliance risks. Acting on behalf of our clients, we ensure efficiency, transparency and full alignment with donor requirements.

Our expertise includes:

- **Proposal review.**
- **Oversight of fund disbursements.**
- **Monitoring and evaluation.**
- **Comprehensive financial compliance reviews.**

These services strengthen donor confidence and improve future funding opportunities.



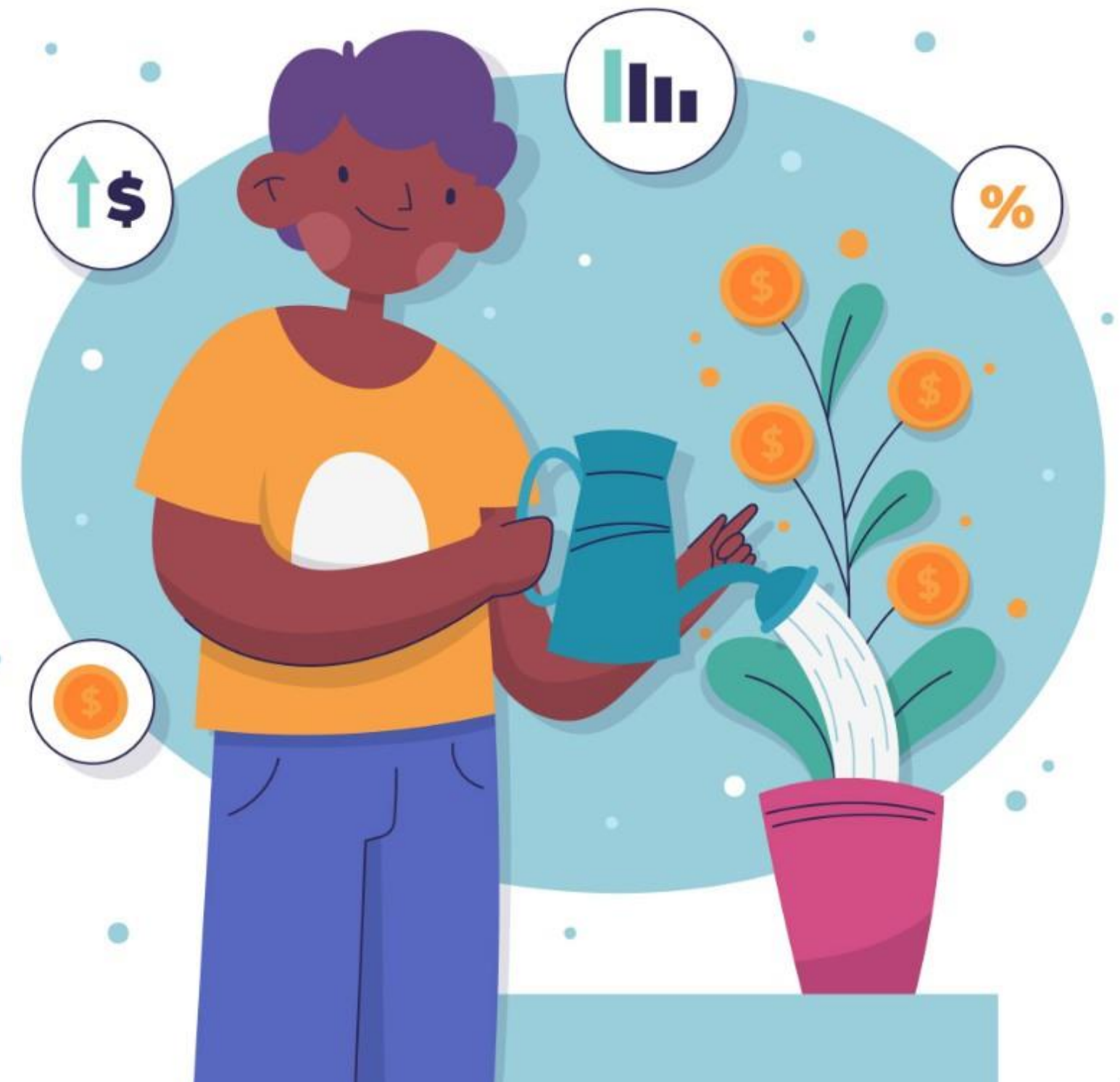
SERVICES OFFERED

Capital Investment Appraisal

We conduct rigorous investment evaluations to facilitate both local and foreign direct investments, empowering SMEs to make informed, evidence-based decisions on capital projects. Our service assesses the financial viability, risks, and strategic alignment of proposed investments such as infrastructure developments, equipment acquisitions and business expansion initiatives.

Using internationally recognized appraisal techniques Net Present Value (NPV), Internal Rate of Return (IRR), Payback Period, and Profitability Index we deliver clear, data-driven insights into potential returns and long-term impact.

This approach enables clients to allocate resources to projects that deliver optimal value, sustainable growth, and measurable impact, while minimizing financial and operational risks.





SERVICES OFFERED

Business Financial Management Support

We provide end-to-end financial advisory services covering planning, organizing, controlling, accounting and reporting.

Our solutions are designed to enhance efficiency, strengthen internal controls, ensure compliance and support informed decision-making helping organizations achieve long-term financial sustainability.





SERVICES OFFERED

Pro bono consulting in Financial Management

We are committed to giving back to the community by offering pro bono financial management consulting to eligible Civil Society Organizations (CSOs) and SMEs.

This service strengthens financial capacity, enhances accountability, and supports sustainable operations empowering organizations and emerging businesses that drive positive social and economic impact to maximize their potential.





TARGET MARKET

We provide tailored services to a diverse range of clients, including Civil Society Organizations (CSOs), SMEs, donor-funded projects and both local and international investors.

Our CSO clients include NGOs, charitable and faith-based organizations, trusts, associations, community-based organizations, cooperative societies, legal aid providers and philanthropic institutions.



COMPETITIVE ADVANTAGE



Local Knowledge & Global Standards

Deep understanding of Tanzanian contexts combined with adherence to international best practices.



Multidisciplinary Expertise

Diverse professional backgrounds in finance, governance, law and development consulting.



Results-Oriented Approach

Strong focus on achieving measurable and sustainable outcomes.



Tailor-Made Solutions

Customized approaches designed to meet the unique needs of each client.





LET'S WORK TOGETHER!

Partner with Us Today

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